

# UNISON

*Your Total Solutions Provider*

Ref. 2170.12

Dated: 7<sup>th</sup> March, 2022.

**Chief Executive Officer,**  
Faisalabad Industrial Estate Development  
and Management Company – FIEDMC,  
1<sup>st</sup> Floor, FCCI Complex, East Canal Road,  
Faisalabad.  
Phone: 041-9230231

Project: CONSULT-16; CONSULTANCY SERVICE FOR PROCUREMENT OF PLANT, DESIGN, SUPPLY, INSTALLATION, TESTING, COMMISSIONING AND ASSOCIATED CIVIL WORKS FOR ADDITION OF ONE NUMBER 132/11.5 KV, 31.5/40 MVA POWER TRANSFORMER AT 132KV AIS OUTDOOR SUBSTATION NO. 02 AT M3 INDUSTRIAL CITY, NEAR SAHIANWALA INTERCHANGE M- 4 MOTORWAY, FAISALABAD.

Subject: **"FINANCIAL BID EVALUATION REPORT"**  
**PROCUREMENT NO. FIC – GS – 02 – A**

Dear Sir,

Ref: [1]: Technical Bid Opening; Dated: 22<sup>nd</sup> February, 2022  
[2]: FIEDMC Office Letter NO: M-3IC/GS-02-A/2022/122; Dated: 22<sup>nd</sup> February, 2022  
[3]: FIEDMC Advertisement on FIEDMC website (NIT); Dated: 31<sup>st</sup> January, 2022  
[4]: UNISON Office Letter NO: 2170.11; Dated: 22<sup>nd</sup> February, 2022 (Technical Bid Evaluation Report)  
[5]: Financial Bid Opening; Dated: 4<sup>th</sup> March, 2022

In – line with the Contract Agreement, please find enclosed herewith, "Financial Bid Evaluation Report".

This is for your kind approval and further necessary action(s), at your end, please.

Assuring you our best services, at all times, we remain.

Yours Sincerely,

  
For Project Manager



C.c:

1- DGM (Contracts), FIEDMC

---

## UNISON ENGINEERING SERVICES

Plaza 12-A, 1<sup>st</sup> Floor, Agora Eden City, Phase-8, DHA Lahore-54790  
Phone: 042-37135826, Fax: 042-37135827, Mob: 0303-4446775  
E mail: info@unison.com.pk, Web: www.unison.com.pk

FAISALABAD INDUSTRIAL ESTATE DEVELOPMENT  
AND MANAGEMENT COMPANY  
(FIEDMC)



**FINANCIAL BID EVALUATION REPORT**

FOR  
PROCUREMENT OF PLANT, DESIGN, SUPPLY, INSTALATION,  
TESTING & COMMISSIONING AND ALLIED CIVIL WORKS FOR  
ADDITION OF ONE NUMBER 132/11.5 kV, 31.5/40MVA POWER  
TRANSFORMER AT 132KV AIS SUB STATION NO. 2  
M3 INDUSTRIAL CITY, NEAR SAHIANWALA  
INTERCHANGE, M-4 MOTORWAY, FAISALABAD

PROCUREMENT NO. FIC-GS-02-A

**MARCH – 2022**

CONSULTANT  
**UNISON**

**UNISON ENGINEERING SERVICES**

Plaza 12-A, 1<sup>st</sup> Floor, Agora Eden City, Phase-8, DHA Lahore-54790.  
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E mail: [info@unison.com.pk](mailto:info@unison.com.pk), Web: [www.unison.com.pk](http://www.unison.com.pk)



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### **References:**

- Ref [1]: Technical Bid Opening; Dated: 22<sup>nd</sup> February, 2022
- Ref [2]: FIEDMC Office Letter NO: M-31C/GS-02-A/2022/122; Dated: 22<sup>nd</sup> February, 2022
- Ref [3]: FIEDMC Advertisement on FIEDMC website (NIT); Dated: 31<sup>st</sup> January, 2022
- Ref [4]: UNISON Office Letter NO: 2170.11; Dated: 22<sup>nd</sup> February, 2022 (Technical Bid Evaluation Report)
- Ref [5]: Financial Bid Opening; Dated: 4<sup>th</sup> March, 2022



## EXECUTIVE SUMMARY

FIEDMC Invited sealed Bids on Single Stage Two Envelop basis for the Procurement of Plant, Design, Supply, Installation, testing & commissioning and allied civil works for addition of one number 132/11.5 kV, 31.5/40MVA Power Transformer at 132kV AIS Sub Station No. 2, M3 Industrial City, near Sahianwala Interchange, M-4 Motorway, Faisalabad.

The Bidding Documents were purchased by Two (02) No(s) Firms. Both Firms M/s Jaffer Brothers (Pvt.) Ltd., and M/s CCCE-WM-C&C (Consortium) submitted their Bids, on the Bid Submission Date, as stated in the Bidding Documents. Technical Bid was opened by the Bid Opening Committee, in the presence of the Bidder's Representatives, at 1400 Hrs. on 22<sup>nd</sup> February, 2022.

The Bids were evaluated for Technical & Financial prospective in line with the Bidding Documents.

After examining the provided documents in the Bid and upon due diligence performed in Evaluation Process, it is found that M/s Jaffer Brothers (Pvt.) Ltd. has generally fulfilled the requirements and provided relevant pertinent documents, which have been checked/verified. Furthermore, M/s Jaffer Brothers (Pvt.) Ltd. has secured **75.5** overall qualifying points out of 100 maximum points.

However, The Bid Security submitted by M/s CCCE-WM-C&C (Consortium) was found Fake/Bogus, as per confirmation received from the concerned Bank, sent by FIEDMC (Client).

Therefore, In-line with the Bidding Document M/s CCCE-WM-C&C (Consortium) is found "Non-Responsive Bidder". Hence, Bid submitted by the Bidder, shall not be discussed/evaluated any further, for Evaluation Purposes. Keeping in view of the aforementioned, it is highly recommended to take appropriate/necessary action(s), against M/s CCCE-WM-C&C (Consortium), as PPRA Rules & Regulation.

*Pursuant to Clause IB 22A* of the Bidding Document, M/s Jaffer Brothers (Pvt.) Ltd. demonstrated satisfactory experience and meets the stipulated requirements of the Bidding Documents, hence found "Technically Responsive Bidder".

On the basis of Technical Bid Evaluation Report, submitted vide UNISON Office Letter No: 2170.11; Dated 2<sup>nd</sup> March, 2022; the "Financial Bid" of "Technically Responsive Bidder" M/s Jaffer Brothers (Pvt.) Ltd. was opened, *pursuant to Clause IB 22B* of the Bidding Document, in the presence of "Opening Committee"; Dated: 4<sup>th</sup> March, 2022.

On the basis of Evaluation of Technical and Financial Proposals, it is recommended to consider the "Award of Contract" to M/s Jaffer Brothers (Pvt.) Ltd., as it is found "Lowest Responsive Bidder" at "Corrected Quoted Bid Price" of PKR **305,785,946.00** (Exclusive of Provisional Sum), which is **8.69%** less than the Estimated Price.



## FINANCIAL BID EVALUATION REPORT

FOR

**PROCUREMENT OF PLANT, DESIGN, SUPPLY, INSTALATION,  
TESTING & COMMISSIONING AND ALLIED CIVIL WORKS FOR  
ADDITION OF ONE NUMBER 132/11.5 kV, 31.5/40MVA POWER  
TRANSFORMER AT 132KV AIS SUB STATION NO. 2,  
M3 INDUSTRIAL CITY, NEAR SAHIANWALA  
INTERCHANGE, M-4 MOTORWAY, FAISALABAD**

### 1.0 INTRODUCTION:

Faisalabad Industrial Estate Development and Management Company (FIEDMC) intends to install one number 132/11.5 kV, 31.5/40MVA Power Transformer at 132kV AIS Sub Station No. 2, M3 Industrial City, near Sahianwala Interchange, M-4 Motorway, Faisalabad. FIEDMC floated a Tender under Single Stage – Two Envelope Method of Procurement of Services of EPC Contractor.

### 1.2 APPOINTMENT OF CONSULTANT:

M/s Unison Engineering Services have been engaged by FIEDMC, as Consultant for the following Tasks i.e. Engineering Design and Tendering, Preparation of Engineering Design, Preparation of Project Specifications, Project Implementation Planning, Procurement Packaging, Preparation of Bill of Quantitates, Costing, Tendering/Contracting, Design Review, Construction Supervision and Contract Management for the subject Project.

### 1.3 INVITATION OF BIDS:

FIEDMC invited sealed Bids from Bidders of eligible source countries, as per Punjab PPRA Rules and Regulations (Single Stage – Two Envelope Bidding Procedure), through advertisement in the National and Local Newspapers originally published on 31<sup>th</sup> January, 2022. The advertisement was also uploaded on FIEDMC/PPRA website.

### 1.4 SUBMISSION OF BIDS:

The Date and Time for the submission of Bids was scheduled and fixed as 1400 Hrs. on 22<sup>nd</sup> February, 2022. The Bidding Documents were purchased by the following firms:

- i. M/s CCCE-WM-C&C (Consortium)
- ii. M/s Jaffer Brothers (Pvt.) Ltd. JBL

Both Firms submitted their Bids, on the Bid Submission Date, as stated in the Bidding Documents.

### 1.5 OPENING OF BIDS:

The following Bidder(s) submitted their Bids, on 22<sup>nd</sup> February, 2022.

- i. M/s CCCE-WM-C&C (Consortium)



ii. M/s Jaffer Brothers (Pvt.) Ltd.

Bids were opened by the Bid Opening Committee, in the presence of Bidders Representatives, at 1400 Hrs. on 22<sup>nd</sup> February, 2022.

#### 1.6 EVALUATION OF BIDS BY THE CONSULTANT:

The Evaluation of the Bids was carried out by the Team of Engineers of M/s Unison Engineering Services headed by Engr. Naveed Arshad who carried out this task within the stipulated period after receiving the documents from FIEDMC on 22<sup>nd</sup> February, 2022.

Evaluation committee comprising of the following engineers was formed to carry out the evaluation.

1. Engr. Naveed Arshad
2. Engr. Ali Raza
3. Engr. Mohsin Mubarak
4. Engr. Abu Baker
5. Engr. Raza Aejaz

#### 2.0 EXAMINATION OF COMPLETENESS AND SUBSTANTIVE RESPONSIVENESS OF BIDS:

Both Bids were first examined to check as to whether the Bidder has submitted all of the required Bidding Documents as pursuant to Clause IB.9 (A & B), which are as under:

- I. Cover Letter
- II. Letter of Bid
- III. **Price Schedule/BOQ**
  - Item No.A: Transformer & Surge Arrestors
  - Item No.B: 145kV Equipment
  - Item No.C: High Voltage Bus Voltage
  - Item No.D: 132 kV Control Protection & Metering
  - Item No.E: Sub Station General Equipment
  - Item No.F: Required Spare Parts
  - Item No.G: Civil Works
  - Grand Summary
- IV.
  - Bid Security
  - Bid Validity
  - Undertaking of Bid Security
- V. Documents Establishing, Bidders Eligibility & Qualification
- VI. Documents Establishing Plant's Eligibility & Conformity to Bidding Document
- VII. No Alteration in the Form of Bid IB 17.3
- VIII. No Alteration (Schedule) IB 17.3
- IX. **Technical Proposal**
  - Appendix A - Name of Eligible Countries
  - Appendix B - Evidence of Bidder's Capability
  - Appendix C - Domestic Food
  - Schedule A - Specific Works Data
  - Schedule B - Work to be Performed by Subcontractors
  - Schedule C - Proposed Programme of Works
  - Schedule D - Deviations from Technical Provision
  - Schedule E - Deviation from Contractual Condition



BID EVALUATION FOR  
PROCUREMENT OF PLANT, DESIGN, SUPPLY, INSTALATION, TESTING & COMMISSIONING AND ALLIED CIVIL WORKS FOR ADDITION OF ONE  
NUMBER 132/11.5 KV, 31.5/40/MVA POWER TRANSFORMER AT 132KV AIS SUB STATION NO. 2 AT M3 INDUSTRIAL CITY, NEAR SAHIANWALA  
INTERCHANGE, M-4 MOTORWAY, FAISALABAD  
PROCUREMENT NO. FIC-GS-02-A

- Schedule F - Method of Performing Works
- Schedule G - Proposed Organization
- Schedule H - Integrity Pact
- Specific Plant Data/ Guaranteed Characteristics and Technical Data.
- Construction camps and Housing Facilities
- Engineer's Facilities
- X. **Experience**
  - General Experience
  - Specific Experience (Along with Documentary Proof)
  - Current Contract Commitments
- XI. **Proposed Construction Schedule, Method Statement & Organization Chart**
  - Proposed Construction Schedule
  - Proposals for Training
  - Proposals for Post Contract Technical Support and Supply of Spare Parts
  - At least Three Names of Independent laboratories of International Repute as Per NTDC
  - Type Test Undertaking
  - Man Power Requirement
- XII. **Proposed Design & Execution Team for Project**
  - Proposed Execution Team
  - Type Test Reports
  - Proposed Project Manager
- XIII. Power of Attorney
- XIV. JV Agreement
- XV. Affidavit of "NO BLACK LISTING"
- XVI. Proof of PURCHASE OF Bidding Documents
- XVII. PEC Certificate
- XVIII. **Financial Soundness**
  - Comprehensive Audited Reports (5 Years)
  - Average Annual Turnover (5 Years) Ascertained from Audited Reports or Income Tax Return Dully Accepted by FBR
  - Financial Resources
- XIX. FBR Certificate
- XX. Pending Litigation
- XXI. Business License
- XXII. Arithmetical Error
- XXIII. Man Power Capability
- XXIV. Project Assets of Next 2 Years
- XXV. Valid Credit Limit
- XXVI. Account Maintenance Certificate



**3.0 SCORE COMPARISON (ONLY RESPONSIVE BIDDERS):**

SR. NO.	RESPONSIVE BIDDER	SCORE OBTAINED	MAXIMUM SCORE	MINIMUM PASSING MARKS	PASS/FAIL
1	M/s Jaffer Brothers (Pvt.) Ltd.	75.5	100	70	<b>PASS</b>

**4.0 ARITHMETIC ERRORS**

SR. NO.	RESPONSIVE BIDDER	QUOTED PRICE INCLUDING PST & EXCLUSIVE OF PROVISIONAL SUM (PKR)	<b>CORRECTED</b> QUOTED PRICE INCLUDING PST & EXCLUSIVE OF PROVISIONAL SUM (PKR)
1	M/s Jaffer Brothers (Pvt.) Ltd.	305,786,786.00	305,785,946.00

Please refer to Annexure B – “Bidder(s) Quoted Price”

**5.0 PRICE COMPARISON WITH ESTIMATED COST (ONLY RESPONSIVE BIDDERS)**

SR. NO.	RESPONSIVE BIDDER	ESTIMATED PRICE INCLUDING PST & EXCLUSIVE OF PROVISIONAL SUM (PKR)	<b>CORRECTED</b> QUOTED PRICE INCLUDING PST & EXCLUSIVE OF PROVISIONAL SUM (PKR)	DIFFERENCE IN %	NOT MORE THAN 4.5% ABOVE ESTIMATED PRICE (YES/NO)
1	M/s Jaffer Brothers (Pvt.) Ltd.	334,880,813.82	305,785,946.00	8.69% Less Than Estimated Price	YES






## 6.0 FINDINGS AND RECOMMENDATIONS:

### 6.1 FINDINGS

After examining the provided documents in the Bid and upon due diligence performed in Evaluation Process, it is found that M/s Jaffer Brothers (Pvt.) Ltd. has generally fulfilled the requirements and provided relevant pertinent document(s), which have been verified. Furthermore, M/s Jaffer Brothers (Pvt.) Ltd. has **secured 75.5** overall qualifying points out of 100 maximum points.

However, The Bid Security submitted by M/s CCCE-WM-C&C (Consortium) was found Fake/Bogus, as per confirmation received from the concerned Bank, sent by FIEDMC (Client).

Therefore, In-line with the Bidding Document M/s CCCE-WM-C&C (Consortium) is found "Non-Responsive Bidder". Hence, Bid submitted by the Bidder, shall not be discussed/evaluated any further, for Evaluation Purposes. Keeping in view of the aforementioned, it is highly recommended to take appropriate/necessary action(s), against M/s CCCE-WM-C&C (Consortium), as PPRA Rules & Regulations.

*Pursuant to Clause IB 22A* of the Bidding Document, M/s Jaffer Brothers (Pvt.) Ltd. demonstrated satisfactory experience and meets the stipulated requirements of the Bidding Documents, hence found "Technically Responsive Bidder".

On the basis of Technical Bid Evaluation Report, submitted vide UNISON Office Letter No: 2170.11; Dated 2<sup>nd</sup> March, 2022; the "Financial Bid" of "Technically Responsive Bidder" M/s Jaffer Brothers (Pvt.) Ltd. was opened, *pursuant to Clause IB 22B* of the Bidding Document, in the presence of "Opening Committee"; Dated: 4<sup>th</sup> March, 2022.

On the basis of Evaluation of Technical and Financial Proposals, it is recommended to consider the "Award of Contract" to M/s Jaffer Brothers (Pvt.) Ltd., as it is found "Lowest Responsive Bidder" at "Corrected Quoted Bid Price" of PKR **305,785,946.00** (Exclusive of Provisional Sum), which is **8.69%** less than the Estimated Price.

### 6.2 RECOMMENDATIONS :

M/s Jaffer Brothers (Pvt.) Ltd. demonstrated satisfactory experience and meets the stipulated requirements of the Bidding Documents, hence found "Technical Responsive Bidder".

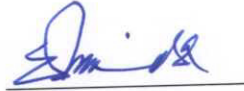
The Bid Security submitted by M/s CCCE-WM-C&C (Consortium) was found Fake/Bogus, hence, M/s CCCE-WM-C&C (Consortium) is found "Non-Responsive Bidder". Keeping in view of the aforementioned, it is highly recommended to take appropriate/necessary action(s), against M/s CCCE-WM-C&C (Consortium), as PPRA Rules & Regulations.



BID EVALUATION FOR  
PROCUREMENT OF PLANT, DESIGN, SUPPLY, INSTALATION, TESTING & COMMISSIONING AND ALLIED CIVIL WORKS FOR ADDITION OF ONE  
NUMBER 132/11.5 kV, 31.5/40/MVA POWER TRANSFORMER AT 132KV AIS SUB STATION NO. 2 AT M3 INDUSTRIAL CITY, NEAR SAHIANWALA  
INTERCHANGE, M-4 MOTORWAY, FAISALABAD  
PROCUREMENT NO. FIC-GS-02-A

On the basis of Evaluation of Technical and Financial Proposals, it is recommended to consider the "Award of Contract" to M/s Jaffer Brothers (Pvt.) Ltd., as it is found "Lowest Responsive Bidder" at "Corrected Quoted Bid Price" of PKR 305,785,946.00 (Exclusive of Provisional Sum), which is 8.69% less than the Estimated Price.


Engr. Mohsin Mubarak



Engr. Raza Aejez



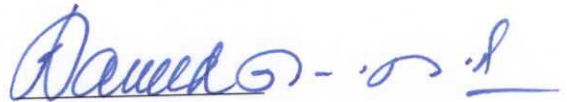
Engr. Abu Baker



Engr. Ali Raza (CONVENER)



Reviewed/Approved by: Naveed Arshad



BID EVALUATION FOR  
PROCUREMENT OF PLANT, DESIGN, SUPPLY, INSTALATION, TESTING & COMMISSIONING AND ALLIED CIVIL WORKS FOR ADDITION OF ONE  
NUMBER 132/11.5 kv, 31.5/40/MVA POWER TRANSFORMER AT 132KV AIS SUB STATION NO. 2 AT M3 INDUSTRIAL CITY, NEAR SAHLANWALA  
INTERCHANGE, M-4 MOTORWAY, FAISALABAD  
PROCUREMENT NO. FIC-GS-02-A


## Annexure A – Record of Financial Bid Opening



A handwritten signature in blue ink is positioned to the left of a circular blue stamp. The stamp contains the text "UNISON ENGINEERING SERVICES" around the perimeter and "UNISON" in the center, with a small star symbol at the bottom.

**Procurement of Plant, Design, Supply, Installation, Testing & Commissioning and Allied Civil Works  
for Additional of One Number 132/11.5kV, 31.5/40MVA Power Transformer at 132kV Grid Station No.  
2, M3 Industrial City, Near Sahianwala Interchange, M-4 Motorway, Faisalabad**

**Procurement No. FIC-GS-02-A**

<u>Financial Bid Opening Attendance</u>				Date	04.03.2022
				Time	1530 Hours
Sr. #	Company	Rep. Name	Designation	Contact No.	Signature
1	Jaffer Brothers (Pvt.) Ltd. JBL 8-S, Mushtaq Ahmed Gurmani Road Gulberg-II, Lahore	Shamoor Imreshy	Lead Business Development	0344 4566 959	

*M. J. 4-3-22*

*Imreshy*

*Shamoor*


*Director (Operations)*  
*UNSON - CONSULTANT*  
*4<sup>th</sup> March, 2022*

*M. J.*



**Procurement of Plant, Design, Supply, Installation, Testing & Commissioning and Allied Civil Works  
for Additional of One Number 132/11.5kV, 31.5/40MVA Power Transformer at 132kV Grid Station  
No. 2, M3 Industrial City, Near Sahianwala Interchange, M-4 Motorway, Faisalabad**

**Procurement No. FIC-GS-02-A**

<u>Financial Proposal/Bid Opening Statement</u>				Date	04.03.2022	
				Time	1530 Hours	
Sr. #	Company	Announced Bid Price (Rs.)	Discount if any	Price After Discount (Rs.)	Name Signature & Contact No. of Bidder/Rep.	Signature
1	Jaffer Brothers (Pvt.) Ltd. JBL 8-S, Mushtaq Ahmed Gurmani Road Gulberg-II, Lahore	= 330,786,786/-	N/A	= 330,786,786/-	Shaoor Amesh 0344 4566 959	

*M. Jaffer*  
*14-3-22*  
*22/03/22*  
 DIRECTOR (OPERATIONS)  
 CONSULTANT  
 13<sup>th</sup> MARCH 2022



BID EVALUATION FOR  
PROCUREMENT OF PLANT, DESIGN, SUPPLY, INSTALATION, TESTING & COMMISSIONING AND ALLIED CIVIL WORKS FOR ADDITION OF ONE  
NUMBER 132/11.5 kV, 31.5/40/MVA POWER TRANSFORMER AT 132KV AIS SUB STATION NO. 2 AT M3 INDUSTRIAL CITY, NEAR SAHLANWALA  
INTERCHANGE, M-4 MOTORWAY, FAISALABAD  
PROCUREMENT NO. FIC-GS-02-A

## Annexure B – Bidder(s) Quoted Price



**FORM OF BID  
(LETTER OF OFFER)**

Date: February 22, 2022

Bid Reference No. **FIC-GS-02-A**

**Chief Executive Officer**

Faisalabad Industrial Estate Development &  
Management Company  
1<sup>st</sup> Floor, FCCI Complex East Canal  
Road, Canal Park Faisalabad.  
Tel. # (041) 9230231-4 Fax #  
(041) 9230235.

**Subject: Procurement of Plant, Design, Supply, Installation, Testing, Commissioning and Associated Civil Works for Addition of One Number 132/11.5kV, 31.5/40 MVA Power Transformer at 132KVAIS Substation No.02 at M3 Industrial Procurement No. FIC-GS-02-A**

**Gentlemen,**

1. Having examined the Bidding Documents including Instructions to Bidders Conditions Of Contract, Specifications, Drawings, Schedule of Prices and Addenda Nos. 1 for the execution of the above-named Works, we the undersigned, being a Company doing business under the name of and address **Jaffer Brother Private Limited (8-S Mushtaq Ahmed Gurmani Road, Gulberg-II, Lahore)** and being duly incorporated under the laws of **Pakistan** hereby offer to execute and complete such works and remedy any defects therein in conformity with the said documents including Addenda thereto for the total bid price comprising Foreign Currency Component of **NIL** And local Currency Component of **Three Hundred Five Million Seven Hundred Eighty Six Thousand Seven Hundred & Eighty Six Rupees Only (PKR 305,786,786/-)** Or such other sum as may be ascertained in accordance with the said Documents.
2. We understand that all the schedules attached hereto form part of this Bid.
3. As security for due performance of the undertakings and obligations of this Bid, we Submit herewith a bid security in the amount of **PKR 7,100,000/-** drawn in your favour or made payable to you and valid for a period **28** days beyond the period of validity of bid.
4. We undertake, if our Bid is accepted, to commence the Works and to deliver and complete the whole of the Works comprised in the Contract within the time(s) stated in Preamble to the Conditions of Contract.


5. We agree to abide by this Bid for the period of 120 days from the date fixed for receiving the same and it shall remain binding upon us and may be accepted at any time before the expiration of the period.
6. Unless and until a formal Agreement is prepared and executed, this Bid, together with Your written acceptance thereof, shall constitute a binding contract between us.
7. We undertake, if our Bid is accepted, to execute the Performance Security referred to in Clause 10 of conditions of Contract for the due performance of the Contract.
8. We understand that you are not bound to accept the lowest or any Bid you may receive.
9. We do hereby declare that the Bid is made without any collusion, comparison of figures or arrangement with any other person or persons making a Bid for the Works.
10. We confirm, if our Bid is accepted, that all partners of the joint venture shall be liable Jointly and severally for the execution of the Contract and the composition or the Constitution of the joint venture shall not be altered without the prior consent of the Employer.

Dated this 22<sup>th</sup> day of February 2022

Signature: \_\_\_\_\_

In the capacity of Business Development Lead duly authorized to sign bids for and on behalf of Jaffer Brother Private Limited



Address: 8-S Mushtaq Ahmed Gurmani Road, Gulberg-II, Lahore

Witness:

Signature: \_\_\_\_\_

Name: Zeeshan Shaukat

Address: 8-S Mushtaq Ahmed Gurmani Road, Gulberg-II, Lahore

Occupation: JBL Employee





**SCHEDULES OF PRICES  
GRAND SUMMARY**

Employer : Faisalabad Industrial Estate Development & Management Company  
Project : **PROCUREMENT OF PLANT, DESIGN, SUPPLY, INSTALLATION, TESTING, COMMISSIONING AND ASSOCIATED CIVIL WORKS FOR ADDITION OF ONE NUMBER 132/11.5 KV, 31.5/40 MVA POWER TRANSFORMER AT 132KV AIS OUTDOOR SUBSTATION NO. 02 AT M3 INDUSTRIAL CITY. PROCUREMENT NO. FIC -GS-02-A**

Item No.	SUB HEAD	PRICE (PKR)		
		DDP AT SITE	ERECTION & OTHER WORKS	TOTAL
		(1)	(2)	(3) =1+2
A	Transformers & Surge Arrestors	161,255,136	422,280	161,677,416
B	145 KV Equipment	12,177,420	371,725	12,549,145
C	High Voltage Bus Work	3,351,495	383,622	3,735,117
D	132 KV Control Protection & Metering	5,526,717	356,854	5,883,571
E	Sub Station General Equipment	57,329,203	1,081,224	58,410,427
F	Required Spare Parts	19,697,734	—	19,697,734
G	Civil Works	—	29,272,100	29,272,100
Sub-Total Amount (A+B+C+D+E+F+G) (Including all Taxes & Duties as stated in the Bidding Documents)				291,225,510
Add: PRA/PST @ 5% of Sub-Total Amount (If Applicable)				14,561,275
Total Amount (PKR) (Without Provisional Sum)				305,786,786
Addition: Provisional Sum (Not to be included in the evaluation the Bid Price.) It may be included in the item of days works, such as utility service diversion/repair or any other item required to complete the work but not envisaged/listed in the BOQ, at the Employer's discretion.) (PKR)				25,000,000
<b>Grand Total Price (PKR)</b>				<b>330,786,786</b>

**Note:**

Bidder must quote Prices taking into account the items described and included in the Specifications - Special Provisions Specifications - Technical Provisions, drawings and/or any other section of the Bidding Documents.

4-3-22

(Rupees) Three Hundred Five Million Seven Hundred Eighty Six Thousand Seven Hundred and Eighty Six Rupees Only.

CONTRACTOR

*[Handwritten Signature]*



→ 291,224,710  
PST → 14,561,236  
Total = 305,785,946



BID EVALUATION FOR  
PROCUREMENT OF PLANT, DESIGN, SUPPLY, INSTALATION, TESTING & COMMISSIONING AND ALLIED CIVIL WORKS FOR ADDITION OF ONE  
NUMBER 132/11.5 kV, 31.5/40/MVA POWER TRANSFORMER AT 132KV AIS SUB STATION NO. 2 AT M3 INDUSTRIAL CITY, NEAR SAHIANWALA  
INTERCHANGE, M-4 MOTORWAY, FAISALABAD  
PROCUREMENT NO. FIC-GS-02-A

## Annexure C – Technical Bid Evaluation Report



# UNISON

*Your Total Solutions Provider*

Ref. 2170.11

Dated: 2<sup>nd</sup> March, 2022.

**Chief Executive Officer,**  
Faisalabad Industrial Estate Development  
and Management Company – FIEDMC,  
1<sup>st</sup> Floor, FCCI Complex, East Canal Road,  
Faisalabad.  
Phone: 041-9230231

Project: CONSULT-16; CONSULTANCY SERVICE FOR PROCUREMENT OF PLANT,  
DESIGN, SUPPLY, INSTALLATION, TESTING, COMMISSIONING AND  
ASSOCIATED CIVIL WORKS FOR ADDITION OF ONE NUMBER 132/11.5 KV,  
31.5/40 MVA POWER TRANSFORMER AT 132KV AIS OUTDOOR SUBSTATION  
NO. 02 AT M3 INDUSTRIAL CITY, NEAR SAHIANWALA INTERCHANGE M- 4  
MOTORWAY, FAISALABAD.

Subject: **“TECHNICAL BID EVALUATION REPORT”**  
**PROCUREMENT NO. FIC – GS – 02 – A**

Dear Sir,

Ref: [1] Technical Bid Opening; Dated: 22<sup>nd</sup> February, 2022  
[2]: FIEDMC Office Letter NO: M-3IC/GS-02-A/2022/122; Dated: 22<sup>nd</sup> February, 2022  
[3]: FIEDMC Advertisement on FIEDMC website (NIT); Dated: 31<sup>st</sup> January, 2022

In – line with the Contract Agreement, please find enclosed herewith, “Technical Bid  
Evaluation Report”.

This is for your kind approval and further necessary action(s), at your end, please.

Assuring you our best services, at all times, we remain.

Yours Sincerely,

  
For Project Manager 


**C.c:**

1- DGM (Contracts), FIEDMC

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## UNISON ENGINEERING SERVICES

Plaza 12-A, 1<sup>st</sup> Floor, Agora Eden City, Phase-8, DHA Lahore-54792  
Phone: 042-37135826, Fax: 042-37135827, Mob: 0303-4446775  
E mail: info@unison.com.pk, Web: www.unison.com.pk



## Annexure D – Correspondences





FAISALABAD INDUSTRIAL ESTATE  
DEVELOPMENT & MANAGEMENT COMPANY  
*Making Tracks of Success*



Ref: M-3IC/GS-02A/2022/143

March 03, 2022

CCCE-WM-C&C (Consortium)  
House 300, St # 14, Bock-AA, Phase-IV  
DHA, Lahore

Subject: Procurement of Plant, Design, Supply, Installation, Testing & Commissioning and Allied Civil Works for Additional of One Number 132/11.5kV, 31.5/40MVA Power Transformer at 132kV Grid Station No. 2, M3 Industrial City, Near Sahianwala Interchange, M-4 Motorway, Faisalabad  
Procurement No. FIC-GS-02(A)

Evaluation of Technical Bid

Dear Sir,

This is to inform you that your submitted Technical Bid for the subject Works has been rejected being substantially non-responsive to the requirements of the Bidding Document.

Sincerely,

For Faisalabad Industrial Estate Development & Management Company

Engr. Muhammad Arshad  
DGM (Contracts)

cc: M/S Unison Engineering Services - Lahore





FAISALABAD INDUSTRIAL ESTATE  
DEVELOPMENT & MANAGEMENT COMPANY  
*Making Tracks of Success*



Ref: M3IC/GS-02-A/2022/145

March 03, 2022

Jaffer Brothers (Pvt.) Ltd. JBL  
8-S, Mushtaq Ahmed Gurmani Road  
Gulberg-II, Lahore

Subject: Procurement of Plant, Design, Supply, Installation, Testing & Commissioning and Allied Civil Works for Additional of One Number 132/11.5kV, 31.5/40MVA Power Transformer at 132kV Grid Station No. 2, M3 Industrial City, Near Sahianwala Interchange, M-4 Motorway, Faisalabad - Procurement No. FIC-GS-02-A

Opening of Financial Bids

Dear Sir,

This is to inform you that Procurement Committee of FIEDMC will open Financial Proposals/Bids for subject Works in the presence of bidder's representatives who choose to attend at the below stated address, date and time; Sub-Clause IB.22 of the Instructions to Bidders is referred.

In accordance with Sub-Clause IB.22 of the Instructions to Bidders, you are hereby invited to attend the opening of the Financial Bids which is scheduled as follows:

Address: Office of the Chief Executive Officer  
Faisalabad Industrial Estate Development & Management Company  
1st Floor, FCCI Complex East Canal Road, Canal Park Faisalabad

Date: 04.03.2022 (Friday)

Time: 1530 Hours

Sincerely,

For Faisalabad Industrial Estate Development & Management Company

Engr. Muhammad Arshad  
DGM (Contracts)

✓ Cc: M/S Unison Engineering Services – Lahore

FIEDMC, 1<sup>st</sup> Floor, FCCI Complex, Canal Park, East Canal Road, Faisalabad  
Tel: 041-111-343-362, 041-9230231-4 Fax: 041-9230235  
Email: [fiedmc@fiedmc.com.pk](mailto:fiedmc@fiedmc.com.pk) Web: [www.fiedmc.com.pk](http://www.fiedmc.com.pk)



## Annexure E – Price Comparison (Major Equipment)



COST COMPARISON WITH ENGINEER'S ESTIMATE (MAJOR EQUIPMENT)

S. No.	Particulars	Qty.	Unit	Estimated Unit Rate (PKR)		Quoted Unit Rate (PKR)		Price Difference (PKR)	
				Equipment (PKR)	Erection & Other Works (PKR)	Equipment (PKR)	Erection & Other Works (PKR)	Equipment (PKR)	Erection & Other Works (PKR)
		1		2	3	4	5	6=(2-4)	7=(3-5)
	3-Pole AC Disconnectors equipped with motor and manual operating mechanism and without earthing switch having extended creepage distance and complete with steel supporting structure and terminal connector for 600mm <sup>2</sup> Al conductor as NTDC Specifications P-193:2007 (amended to date) Rating: 145kV, 2000A, 40kA	2	Set	1,309,000	59,464	1,451,917	44,607	(142,917)	14,857
6	<b>Disconnectors (Isolators) for transformer</b>							-	-
	3-Pole AC Disconnectors equipped with motor and manual operating mechanism and without earthing switch having extended creepage distance and complete with steel supporting structure and terminal connector for 600mm <sup>2</sup> Al conductor as NTDC Specifications P-193:2007 (amended to date) Rating: 145kV, 2000A, 40kA	1	Set	1,309,000	59,464	1,451,917	59,476	(142,917)	(12)
7	<b>Current Transformers</b>							-	-
	1-phase Current Transformer with extended creepage distance, complete with steel supporting structure grouting bolts and terminal connectors for 600mm <sup>2</sup> Al conductor as NTDC Specifications P-90:2012 (amended to date) Rating: 145kV, 40kA, 200-100/5-5, 3 core	3	No.	1,050,548	46,249	1,157,072	59,476	(106,524)	(13,227)
8	Post Insulators, 145kV, 650 BIL complete with bus support clamps and steel support structure.	1	Lot	1,319,337	99,105	1,069,056	29,738	250,281	69,367
9	CP-51, Control Panel for 132/11.5kV Transformer with double bar mimic	1	No.	2,434,062	33,035	2,180,826	178,427	253,236	(145,392)
10	RP-4, Relay panel for Transformer	1	No.	4,276,492	33,035	3,345,891	178,427	930,601	(145,392)
11	<b>MV Metalclad Switchgear</b>							-	-
	3-phase AC, Metalclad switchgear for indoor application complete with busbars connections as per NTDC/Wapda Specifications P-44:96 (amended to date):							-	-
11.1	Incoming panel complete with protection & metering Rating: 11kV, 2500A, 25kA	1	No	5,687,619	33,035	4,124,121	14,869	1,563,498	18,166





PROCUREMENT OF PLANT, DESIGN, SUPPLY, CIVIL WORKS, INSTALLATION, TESTING & COMMISSIONING AND ASSOCIATED CIVIL WORKS, IN ALL RESPECT, FOR ADDITION OF A TRANSFORMER OF CAPACITY 132/11KV (31.5/40 MVA) IN 132/11.5KV GRID STATION NO. 02, M3 INDUSTRIAL CITY NEAR SAHINWALA INTERCHANGE, M-4 MOTORWAY, FAISALABAD.

**COST COMPARISON WITH ENGINEER'S ESTIMATE (MAJOR EQUIPMENT)**

S. No.	Particulars	Qty.	Unit	Estimated Unit Rate (PKR)		Quoted Unit Rate (PKR)		Price Difference (PKR)	
				Equipment (PKR)	Erection & Other Works (PKR)	Equipment (PKR)	Erection & Other Works (PKR)	Equipment (PKR)	Erection & Other Works (PKR)
		1		2	3	4	5	6=(2-4)	7=(3-5)
11.2	Outgoing panel complete with protection & metering. Rating: 11kV, 630A, 25kA	8	No	3,828,206	33,035	2,378,143	14,869	1,450,063	18,166
11.3	Capacitor Panel complete with protection & metering and automatic switching of the capacitor bank Rating: 11kV, 630A, 25kA	1	No	4,046,960	33,035	3,010,307	14,869	1,036,653	18,166
<b>12</b>	<b>11KV Capacitor Bank</b>							-	-
	Capacitor Bank comprising of 1-phase capacitors (200KVar) complete with mounting racks, fuses and bus works with Neutral CT as per NTDC/Wapda Specifications P-78:2010 (amended to date)	1	No.	5,926,173	99,105	5,798,359	26,764	127,814	72,341

**Legends:**

- Quoted Price Less than the estimated price
- Quoted Price More than the Estimated price

